Zishan Hui

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EDUCATION

Boston University Expected: Dec 2024

College of Communication, Master of Science in Media Science: Marketing Communication Research Related Coursework: Communication Research, Sampling Design and Measurement Techniques, Foundations of Analytics and Data Visualization, Foundations of Machine Learning, Writing for Media Professionals

Beijing International Studies University

2019-2023

Bachelor of Arts in Chinese-German Interpreting and Translation

WORKING EXPERIENCE

New H3C Technologies Co., Ltd. International PR Intern

Beijing, China

2023

- Managed overseas social media platforms, promoting content for product launches and major events.
- Coordinated marketing strategies with distributors in Malaysia, Singapore, and Thailand. Led the "Been There Series" social media initiative.
- Enhanced social media engagement with emojis and a lighter tone, increasing click-through rates by 20% and audience reach by 30%.

Yonyou Network Technology Co., Ltd. Social Responsibility and Foundation Intern

Beijing, China

2022

- Generated social media posts and communicated with clients, enhancing digital engagement.
- Evaluated projects for Yonyou Foundation, resulting in successful funding for initiatives at top institutions like Peking University, Tsinghua University, the Chinese Academy of Social Sciences, and the Shanghai Academy of Social Sciences.

PROJECTS

Academic Project at Boston University Research Analyst

Boston, MA

2023

- Conducted a research project targeting a strategic challenge for the Bank of China: boosting credit card utilization among college students.
- Designed and executed a comprehensive survey to investigate college students' behaviors and preferences regarding credit card usage.
- Utilized SPSS for data cleaning and analysis.
- Provided the Bank of China with critical insights and actionable recommendations.

International Business and Data Analyst Training Project Data Analyst

Remote

2023

- Utilized SQL, Python, and Tableau to execute data analysis projects, demonstrating proficiency in data manipulation, visualization, and analytical thinking.
- Led an A/B test to optimize the hiring process of Instacart by introducing earlier background checks. Analyzed and compared conversion rates and cost-effectiveness, providing actionable insights and strategic recommendations.
- Conducted a comprehensive analysis focusing on cost reduction and revenue enhancement for the Lariat Company. Applied Excel for financial modeling.

SKILLS

- **Programming:** SQL(PostgreSQL), Python(Jupyter Notebook), R(RStudio)
- Tools: SPSS, Tableau, A/B Testing, Excel
- Language: Chinese, English, German
- Fundamental knowledge of machine learning algorithms: Random Forests, Linear/Logistic Regression, KNN, K-Means